

Matthew T. Spencer, Adjunct Counsel: Community Colleges



Matt Spencer has worked for more than 13 years in development and alumni relations roles within the community college, public university, private university, and community foundation sectors. Currently, Matt serves as Executive Director of Development at Weber State University in Ogden, UT where he oversees a staff of thirteen, including all development officers across WSU's colleges and functional areas, in conjunction with the University's 125th Anniversary Campaign.

As an adjunct to the firm, Matt adds to Ter Molen Watkins & Brandt expertise in fundraising for the rapidly evolving world of community colleges. The advancement of two-year institutions, particularly through the engagement of non-alumni, is a topic on which Matt has written and presented.

Prior to his appointment at Weber State, Matt was CEO of the Colorado Mountain College Foundation, managing a staff of ten and the unprecedented fundraising efforts for the Community College's network of eight campuses across the Central Rockies and Western Slope of Colorado. Fundraising at CMC increased by 40% under Matt's leadership and CMC was recognized as a Top 40 fundraising program among 850 American community colleges surveyed in 2012.

Matt has also served as Vice President of Membership & Development at the Vail Valley Foundation and as Associate Director of Development for the Daniels College of Business at the University of Denver (DU) where he successfully directed a \$25 million comprehensive campaign for the College's School of Hotel, Restaurant and Tourism Management.

Matt has a BA in International Studies from Willamette University in Salem, OR and an MS in Sports Organization from Miami University in Oxford, OH. In 2011, Matt was named Most Outstanding Fundraising Professional by the Association of Fundraising Professionals – Colorado Chapter. He lives in Ogden, Utah with his wife, Natanee and son, Talon.

