

Connie M. Knapp, PhD., *Adjunct Counsel: Special Projects*



Connie M. Knapp, PhD., is a fundraising professional with over 30 years of experience. She is a specialist in principal and major gift fundraising, strategic thinking, prospect management, mentoring development staff and coaching institutional leadership.

In 2001 she was appointed Director of Principal Gifts at Loyola University Chicago and played a strategic role during the university's very successful \$500 million dollar comprehensive campaign, securing a number of multi million dollar gifts. Previously she served the university in several positions including Executive Director of Major Gifts and Associate Vice President of Development with responsibility for the areas of Major Gifts, Planned Giving, Prospect Research, Annual Giving, Foundation Relations, Alumni Relations and Special Events. In 2010 Connie was awarded the university's Dux Mirabilis Award that celebrates extraordinary contributions to the university and its mission.

Earlier in her career, Dr. Knapp served as Associate Director of Development for Northwestern University's McCormick School of Engineering, during their capital campaign. Prior to entering the fundraising profession, Dr. Knapp was Dean of Students/Vice President for Student Affairs for Mundelein College Chicago, Director of Financial Aid and Student Employment for the University of Colorado Denver and Associate Dean of Students and Director of Financial Aid for Mercy College of Detroit.

Dr. Knapp graduated from Michigan State University with a Bachelor of Arts degree in social science and from the University of Detroit Mercy with a Master of Arts degree in psychology and counseling. She earned a PhD in organization theory from the McCormick School of Engineering and Applied Science at Northwestern University (Walter P. Murphy Fellowship and Tau Beta Pi engineering honorary society) where she began her fundraising career.

She served on the boards of Little Brothers: Friends of the Elderly, the Hadley School of the Blind, and St. Scholastic Academy and is a member the Pima County Interfaith Council.

