

Amy Funk, Senior Vice President



Amy Funk brings over two decades of high energy, results-driven nonprofit leadership to her clients. She helps nonprofits refine their mission driven storytelling, maximize their revenue, and ensure that infrastructure is in place for capacity building. With a keen eye for numbers and an ability to spot what needs to be done to enhance the bottom line, her work pairs high end strategy with sustainable operational practices. She has a passion for reinventing processes and has worked in organizations with budgets ranging from \$1.2 to \$40 million in the performing arts, healthcare, and human services fields. Recent clients include Wisconsin Conservatory of Music, Hyde Park School of Dance, Hadley Institute for the Blind and Visually Impaired, and Mercy Housing.

Amy began her nonprofit career at Sarasota Opera, serving as Campaign Manager for the public phase of their \$20 million capital campaign. Amy also helped oversee a \$12 million capital campaign at Midwest Palliative & Hospice CareCenter (now JourneyCare) while running their annual giving program. As the Senior Associate Director of Annual Giving for the YMCA of Metropolitan Chicago, she crafted the initial roll out of a \$4 million capital campaign for the Sage Y. During this time, she also engaged board members and executive directors across seven YMCA centers to expand local board membership and giving. She returned to the performing arts sector at Florida Grand Opera, where she was recruited to build a development team from the ground up. She most recently served as the Chief Development Director at Have Dreams, an autism resource organization.

Prior to entering the nonprofit field, she made strides in the corporate HR sector, leading recruitment searches for companies such as MBNA America and GE Capital.

Amy has a Bachelor of Arts in History from Millikin University and earned a Master's degree in Nonprofit Management, with distinction, from DePaul University in June 2012. Mentoring development professionals is a key passion of hers, and she serves on the Peer Mentoring Committee of the Association of Fundraising Professionals Chicago Chapter and DePaul University's Alumni Engagement Committee, School of Public Service. She also leads the Annual Fellows Program of the Development Leadership Consortium, which introduces new development professionals to the philanthropic community in Chicago.

